

"POLNA" S.A.

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Refferenc Letter

Zakłady Automatyki "POLNA" S.A. is a manufacturer of specialized equipment in the field of industrial automation, heating, central lubrication equipment and laboratory equipment.

In October 2016 we started cooperation with Planner M&A Łukasz Ryba. The aim of the cooperation was to prepare the first stage of acquisition for Zakłady Automatyki "POLNA"S.A.

Planner M&A has provided the following services:

- collecting and analyzing information about a foreign company,
- working out a strategy for conducting business talks,
- preparation and conducting of talks with foreign entity,
- initial company research; assessment of opportunities and risks for a potential acquisition,
- summary report,
- joint development of model of a potential transaction.

Planner M&A has demonstrated experience, knowledge and a professional approach to cooperation.

We recommend Planner M&A as a proven partner in the field of mergers and acquisitions. We plan to continue cooperation.

General Manager

Andrzej Piszcz